

Monday, Jan 5, 2026

CONTESTS & PROMOTIONS

☺ **NEW Rise + Radiate Challenge!** From Jan 1st - June 30th - Consultants who order \$600 or more wholesale for 4, 5 or 6 months can earn the following:

4 months - Standing Recognition at Seminar 2026

5 months - Earn a Rise + Radiate sash along with Standing Recognition at Seminar 2026

6 months - Earn a Mary Kay branded quilted crossbody along with a sash to wear during Onstage recognition at Seminar 2026

☺ **NEW! Global Mary Kay Bingo Challenge** - Jan. 1st to Feb. 28th - Complete a total of 16 tasks over 8 weeks to earn a Global Virtual Bingo Party featuring a virtual tour of Mary Kay Ash's office and the Richard R. Rogers Facility with surprise VIP guests, a class on social media, rewards and more! Find your Bingo card and weekly tasks each Monday on InTouch.

☺ **Saddle Up For Success Jan Jumpstart** - Excellent training and inspiration to help you cross the finish line at Seminar 2026! Light beverages and snacks provided.

When: Sat. Jan 10, 2026 from 9:30am - 12:30pm *Pizza Party to follow for achievers!

Where: Fox Creek Community Center, 9510 Transit Rd, East Amherst

☺ **NEW Quarterly Drawing with \$500 in CASH giveaways 10/1/25-12/31/25** - \$250 will be given to a guest and \$250 to a consultant. We will have a LIVE give-away via zoom on **Mon. Jan 5th at 8pm ET (7pm CT).**

☺ **Power Up & Grow Selling Challenge Nov 1 - Dec 31**

Challenge 1: Sell \$1200 RETAIL/ Order **\$600 WHOLESALE** for **BOTH** months and earn the **800 Star Credits Reward!!** Congratulations to **Yajaira Toro & Cindy Buffamonte** for qualifying for Nov. & Dec.!

☺ **Unit Sales Consistency Challenge**

SELLING: July 1, 2025 – June 30, 2026 Each month when you place a cumulative **\$250+** W/S Sect 1 order, you will be on target to receive Consistency Club Prizes.

6 Month Consistency Challenge - Jan thru June - Consultants who complete a \$250 W/S order EACH month will receive a special prize! Congratulations to **Cindy Buffamonte & Yajaira Toro** who earned a prize by placing a \$250+ W/S order from July - December!!

12 Month Consistency Challenge - Consultants who complete the challenge each month July through June 2025 can earn an additional Special Prize!

☺ **Star Consultant program!** Stretch to be a Star Consultant between **Dec 16th - Mar 15th** to earn a beautiful prize from Mary Kay! Sell an avg of \$300/week during the 13 weeks of the qtr to reach this goal. Plus you may receive referrals from Mary Kay as only Star Consultants are eligible for referrals!

Congratulations to 2nd Quarter Stars: Pearl Star Angela Jacob and Sapphire Stars Kelley Fisher, Yajaira Toro, Cindy Buffamonte!

☺ **ALL-STAR Star Consultant Consistency Prizes** – Earn a DUNE London accessory or handbag, featuring iconic Mary Kay motifs such as jeweled bee details, when you are a Star Consultant every quarter! **These prizes will be available at Seminar 2026. On Target: Angela Jacob, Yajaira Toro and Cindy Buffamonte!**

☺ **Current Startup Options!**

- eStart \$35
- Pro Start \$90

CALENDAR

☺ **Mondays from 7:00 - 8:00pm ET (6:00 - 7:00pm CT)** - Monday Success Meetings on Zoom - NOTE NEW LINK!! Please Join Us!
<https://zoom.us/j/3369637376?pwd=Q1Qxck5lZTV1Y0F5emdBTExrWFBVZz09>

☺ **Sat. Jan 10th - Saddle Up for Success January Jumpstart**

☺ **Sat. Jan 17 - Tues. Jan 20th** - Leadership Conference 2026 in Nashville, Tenn for all Sales Directors & DIQs!!

☺ **Mon. Jan 19th - NO MEETING!** Check our Legends FB Group for a Training Video.

☺ **Sat. Jan. 31st** - Last day to place orders for the month and be a part of the Consistency Club!

☺ **Fri. Feb 6th** - Registration opens for Career Conference. \$135 Registration Fee. Deadline to register is Sat. Feb 28th. (General Session Live Stream Viewing 3/27 & 3/28 is available for \$50)

☺ **Sat. Feb 7th** - Spring Look Book mails out to customers - allow 7-10 days for delivery.

☺ **Tues. Feb 10th** - Early ordering of the new Spring 2026 products for Star Consultants and PCP participants.

☺ **Sun. Feb 15th** - All Consultants may order the NEW Spring 2026 Products!

☺ **Fri. Mar 13th - Sat. Mar 14th** - Career Conference in Pittsburgh, PA. Plan NOW to attend!

☺ **Aug. 7th - Aug 10th** - Mary Kay Diamond Seminar in Fort Worth, Texas! Plan NOW!!

RESOURCES

☺ **LEGENDS UNIT WEBSITE** www.debbylamendola.net Check it for Unit promos & training.

☺ **Daily Motivation Calls:** **Million Dollar Message** – 641-715-3900 Access Code 44336#

Thought For The Week - "Goals" by Mary Kay Ash

"It is important for you to have a goal. you simply can't get there if you don't know where you are going! Begin to build in your mind a dream. Then write it down and make your goal realistic. Aim high enough that you will have to stretch your ability and your potential to reach it."