

## **Monday, Dec. 15, 2025**

### **CONTESTS & PROMOTIONS**

☺ **Saddle Up For Success Jan Jumpstart** - Excellent training and inspiration to help you cross the finish line at Seminar 2026! Light beverages and snacks provided.

**When: Sat. Jan 10, 2026 from 9:30am - 12:30pm**

**Where: Fox Creek Community Center, 9510 Transit Rd, East Amherst**

**Registration: \$20 by Dec 15 (\$25 after Dec 15) Pay by Venmo @Sandra-Braun-10 and complete registration form**

**[https://docs.google.com/forms/d/e/1FAIpQLSfzJgEZ5meyQmegHfOubID\\_ISKx6x6Zq7nHnzQokUEeQZqyzw/viewform](https://docs.google.com/forms/d/e/1FAIpQLSfzJgEZ5meyQmegHfOubID_ISKx6x6Zq7nHnzQokUEeQZqyzw/viewform)**

**Recognition: Mid-Year Retail Sales & Sharing; Star Consultants; Red Jackets & DIQs; Kit & Commit Achievers. Special Pizza Party Celebration immediately following for: Red Jackets up to DIQs, Queens of Courts, Retail Sales above \$10,000, 6+ Great Start Team Members and Kit & Commit Achievers.**

☺ **eCommerce Launch Date December 17th!** Check out The Connect Hub on Intouch for tutorial videos and checklists for setting up a My Shop Account and Stripe credit card processing account.

☺ **NEW Quarterly Drawing with \$500 in CASH giveaways 10/1/25-12/31/25** - \$250 will be given to a guest and \$250 to a consultant. Guests earn entries into this drawing by being a hostess, holding a sharing appointment or becoming a beauty consultant. Entry deadline is Sat. Jan 3rd. We will have a LIVE give-away via zoom on Mon. Jan 5th at 8pm ET (7pm CT). This is a great way to ask for sharing appointments!

☺ **Power Up & Grow Selling Challenge Nov 1 - Dec 31**

**Challenge 1:** Sell \$1200 RETAIL/ Order **\$600 WHOLESALE** for **BOTH** months and earn the **800 Star Credits Reward!!** Congratulations to **Yajaira Toro, Kelley Fisher & Cindy Buffamonte** for qualifying for November!

**Challenge 2:** Debut as a NEW Sales Director Aug 1 - Jan 1, 2026 and earn a beautiful Bryan Anthony's Bee Necklace onstage at Leadership 2026

**Challenge 3:** Sales Directors who debut 2 or more first line offspring Sales Directors from Aug 1 - Jan 1, 2026 will be invited to the Hat Bar Experience at Leadership 2026.

☺ **Unit Sales Consistency Challenge**

**SELLING: July 1, 2025 – June 30, 2026** Each month when you place a cumulative **\$250+** W/S Sect 1 order, you will be on target to receive Consistency Club Prizes.

**6 Month Consistency Challenge - July thru Dec** - Consultants who complete a \$250 W/S order EACH month will receive a special prize! Congratulations to **Cindy Buffamonte, Yajaira Toro and Michelle Sterner** who are **ON TARGET** by placing a \$250+ W/S order in July, Aug., Sept., Oct. and Nov.!

**12 Month Consistency Challenge** - Consultants who complete the challenge each month July through June 2025 can earn an additional Special Prize!

☺ **Star Consultant program!** Stretch to be a Star Consultant between **Sept 16th - Dec 15th** to earn a beautiful prize from Mary Kay! Sell an avg of \$300/week during the 13 weeks of the qtr to reach this goal. Plus you may receive referrals from Mary Kay as only Star Consultants are eligible for referrals!

**Congratulations to Pearl Star Angela Jacob and Sapphire Stars Kelley Fisher & Yajaira Toro!! ON TARGET Quarter 2 Stars: Cindy Buffamonte!**

☺ **ALL-STAR Star Consultant Consistency Prizes** – Earn a DUNE London accessory or handbag, featuring iconic Mary Kay motifs such as jeweled bee details, when you are a Star Consultant every quarter! **These prizes will be available at Seminar 2026. On Target: Angela Jacob, Yajaira Toro and Cindy Buffamonte!**

☺ **Current Startup Options!**

- eStart \$35
- Pro Start \$90

## **CALENDAR**

☺ **Mondays from 7:00 - 8:00pm ET (6:00 - 7:00pm CT)** - Monday Success Meetings on Zoom - NOTE NEW LINK!! Please Join Us!

<https://zoom.us/j/3369637376?pwd=Q1Qxck5lZTV1Y0F5emdBTExrWFBVZz09>

☺ **Mon. Dec 15th** - Deadline to place product orders to ensure delivery before Christmas!

☺ **Mon. Dec 15th** - Deadline for Early Bird Registration (\$20) for Saddle Up For Success January Jumpstart. See details above.

☺ **Mon. Dec 15th** - Last day to finish the 2nd Quarter Star Consultant challenge!!

☺ **Wed. Dec 17th at 6:00pm** - Unit Holiday Party at Debby's House - RSVP by 12/13 with what food item you can bring. Also bring a \$25 gift for a gift exchange!

☺ **Wed. Dec 17th at 10am ET (9am CT)** - The NEW eCommerce platform goes LIVE!

☺ **Mon. Dec 22 AND Dec 29** - NO MEETINGS!! Merry Christmas and Happy New Year!

☺ **Wed. Dec. 31st** - Last day to place orders for the month and be a part of the Consistency Club!

☺ **Sat. Jan 10th** - Saddle Up for Success January Jumpstart

☺ **Sat. Jan 17 - Tues. Jan 20th** - Leadership Conference 2026 in Nashville, Tenn for all Sales Directors & DIQs!!

☺ **Fri. Mar 13th - Sat Mar 14th** - Career Conference in Pittsburgh, PA. Plan NOW to attend!

☺ **Aug. 7th - Aug 10th** - Mary Kay Diamond Seminar in Fort Worth, Texas! Plan NOW!!

## **RESOURCES**

☺ LEGENDS UNIT WEBSITE [www.debbylamendola.net](http://www.debbylamendola.net) Check it for Unit promos & training.

☺ Daily Motivation Calls: Million Dollar Message – 641-715-3900 Access Code 44336#

### **Thought For The Week - "Persistence" by Mary Kay Ash**

***"Give the world the best you have, and the best will come back to you. The go-getter doesn't look around to see how much the other fellow is doing. She sets her own pace, knowing that if she can do a little thing well, she can do bigger things better. It's this spirit that makes people great. Be doers, not wishers. Have the will to win."***